

## Robert Andeweg

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DES MOINES OFFICE

Public service is at the core of Bob Andeweg's law practice. "I advocate for good results that are also good public policy," he says. "People have a right to petition their government for change. At the heart of it, lobbying is advocating for clients' interests and doing the best job you can."

As [legislative counsel](#), Bob represents clients before the Iowa legislature, governor, and regulatory agencies. He performs lobbyist functions at the state capitol. He monitors, proposes, advocates, drafts, and sometimes opposes legislation.

In his [commercial real estate practice](#), Bob handles a mix of transactional work, development, and leasing.

During law school, legislative tracking at a law firm piqued Bob's interest in public policy. Today, public policy and public service remain embedded in Bob's approach. "If I can help make good public policy for the state of Iowa through my role in representing my clients, that's what I want to do," he says.

His work as mayor of Urbandale, Iowa, since 2005 has introduced Bob to many of the players in all sectors of state government. Building trust and a reputation for integrity are key. "Relationships are the heart of public policy," Bob says. "Working with legislators, you're showing there's a true need for the legislative change and real reasons why."

In both government affairs work and real estate transactions, Bob prides himself on finding the creative solution. "There's not a cookie-cutter approach to everything," he says. "Depending on the circumstances, any number of issues could come up that you have to really think through to accomplish the best result for the client."

In real estate transactions, every deal is an opportunity to be responsive to the client's needs, creative in accomplishing their goals, and proficient in their work. No matter his client, Bob's goal is the same: To get a deal done correctly and quickly.

Bob's main goal is to find all his clients—whether it's public policy efforts or a real estate deal—the most expeditious and beneficial solutions.

He feels the same way about his mayoral responsibilities in Urbandale. While handling basic services such as fire and police protection or water and sewer services might seem mundane, getting them to operate effectively—without disruption—is important.

"As mayor, I do what's in the best interest of our city and our citizens," Bob says. "That's what I bring to legislative work—doing what's in the best interest of our clients and what's in the best interest of the state of Iowa too."

## PROFESSIONAL & COMMUNITY AFFILIATIONS

### American Bar Association

- State and Local Government Section



## PRACTICE AREAS

- Business, Finance & Real Estate
- Alternative Energy, Renewable Fuels & Public Utilities
- Business & Commercial Transactions
- Commercial Real Estate Finance
- Construction & Development
- Municipal & Eminent Domain
- Real Estate
- Government Affairs
- Administrative Rulemaking
- Bill Drafting
- Campaign Finance & Elections
- Legislation Tracking & Analysis
- Lobbying
- Strategic Planning

## EDUCATION

- Central College (B.A., Political Science, minor: Economics)
- Drake University (J.D., with honors)

## BAR ADMISSIONS

- Iowa

## PROFESSIONAL EXPERIENCE

- Brown, Winick, Graves, Gross, Baskerville & Schoenebaum, P.L.C.

- Real Property, Probate, and Trust Law Section

#### **Iowa State Bar Association**

- Real Estate and Title Law Section
- Environmental and Natural Resources Law Section
- Government Practice Section

#### **Polk County Bar Association**

#### **Candidate – CCIM Designation**

#### **Iowa Commercial Real Estate Association**

#### **ABI Leadership Iowa**

2010–2011

#### **Iowa Commercial Real Estate Association**

Board of Directors, 2006–2008

#### **Mayor, City of Urbandale**

2005–present

#### **Greater Des Moines Convention and Visitors' Bureau**

Board Member, 2005–Present

#### **Des Moines Area Metropolitan Planning Organization**

2005–Present

#### **City of Urbandale**

- City Council Member, 2000–2005
- Planning and Zoning Commission, 1995–2000

## **REPRESENTATIVE TRANSACTIONS**

**State and local government economic development incentives and property acquisition for \$1.4 billion industrial project (2012).**

## **RECOGNITION**

#### **The Best Lawyers in America®**

2006–2025

#### **The Best Lawyers in America®**

- Lawyer of the Year, Real Estate Law, Des Moines, 2025

#### **Chambers USA**

America's Leading Business Lawyers, Real Estate, 2004–2024

#### **Great Plains Super Lawyers**

Real Estate, 2009–2024

#### **CITYVIEW's Business Journal**

Honoree

"21 from 2021: Business People Who Made a Difference"

## ***Drake Law Review***

Editor-in-Chief, 1986–1987

## **SPEECHES & PUBLICATIONS**

**“Basic of 1031 Tax-Deferred Exchanges,”** BrownWinick Client Seminar—Legal Strategies to Protect and Grow Your Business, 2006 (speaker)

**Annual speaker and panelist at Iowa Real Estate Association Commercial Real Estate Expo**

**Frequent presenter for CCIM Continuing Education**

**“Iowa’s IOLTA Program: A New Way to Finance Public Service Activities in Iowa,”**  
*35 Drake L. Rev.* 365, 1985–1986

**“A Social Host Who Furnishes Intoxicants to an Intoxicated Guest May Be Civilly Liable Under Common-Law Principles for Damages Sustained by a Third Person as a Result of the Intoxicated Guest’s Tortious Conduct—Clark v. Mincks (Iowa 1985),”**  
*35 Drake L. Rev.* 433, 1985–1986