

## Naomi Smith

319-286-7017

NSMITH@NYEMASTER.COM

CEDAR RAPIDS OFFICE

Naomi Smith started with two main goals: serving in the military and practicing law. “Since I was very young, I’ve wanted to do two things. I wanted to be in the military, and I wanted to go to law school,” she says.

First, after being an Air Force ROTC cadet throughout her years as an undergraduate student at the University of Iowa, Naomi served as an Air Force Intelligence Officer for more than eight years, earning the rank of Major. After separating from the military, she took time with her husband and two young daughters before attending law school in 2008. Naomi’s personal and professional experiences prepared her well for her current legal practice, which encompasses a broad range of commercial and business matters, as well as wealth transfer and tax planning, trust and estate matters.

In her corporate practice, Naomi represents individuals and privately held businesses in various industries. “In my corporate practice, I really enjoy working with businesses and business owners,” Naomi says. “I like being the person they go to for all of their needs—being someone they can rely on.”

Naomi thrives when faced with challenging, sophisticated work with an unwavering commitment to her clients’ success. “I strive to get my clients the most value for the least risk in the most efficient way possible.”

In her [wealth transfer](#) and [tax planning](#) practice, Naomi values the relationships she builds with individuals and families she’s represented in regard to estate and tax planning, post-death administration, and trust administration. “Some people may think of it as a one-and-done engagement, but the majority of my clients in these practice areas have turned into long-term clients because of the relationships we build,” she says. “I continue to help them with various personal and business needs after the initial engagement is done.”



### PRACTICE AREAS

Business, Finance & Real Estate  
 Tax, Estate Planning & Employee Benefits  
 Business & Commercial Transactions  
 Business Organizations  
 Corporate Finance, Venture Capital & Securities  
 Corporate Governance  
 Mergers & Acquisitions  
 Wealth Transfer, Trusts & Estates

### EDUCATION

University of Iowa (B.A.)  
 Oklahoma City University School of Law (J. D., magna cum laude)

### BAR ADMISSIONS

Oklahoma  
 Iowa

### PROFESSIONAL EXPERIENCE

Hartzog Conger Cason & Neville, Oklahoma City, Oklahoma  
 Major, United States Air Force

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For all of her clients, Naomi is diligent, detail-oriented, resourceful, and reliable. “It always starts with quality work,” she says. Her clients’ needs are her highest priority, no matter how challenging. “Whether it’s a closing, a last-minute emergency, or an unexpected bump in the road, my clients know I’m going to get the job done, no matter what.”

Finding solutions to address the client’s goals is a centerpiece of her work philosophy—even when the problem is not always legal in nature. “I like being the person clients can rely on no matter what the issue is,” she says. “My clients know that even if it’s not a legal issue, they can come to me, and I’ll help them find a solution.”

Formerly a partner at a law firm in Oklahoma, Naomi’s return to Iowa brings her both professional and personal advantages. Living in Iowa has brought Naomi back home to family. Professionally, her work offers the sophisticated intellectual challenges she enjoys.

“For clients, I’m a person who can help solve a challenging problem, answer hard questions, or carry them through a difficult or stressful situation,” she says. “I’m looked to as a person who can handle that—maybe the only person who can handle that for the client in that moment. I thrive in that environment.”

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## Recognition

**Hatton W. Sumners Foundation Scholar**

**American Jurisprudence Award**

**Phillip C. Jessup International Law Moot Court**

**Order of Barristers**

**Oklahoma Bar Association**

Excellence in Corporate Law Award

## Speeches & Publications

**“Structuring and Drafting the Acquisition Agreement”**

**“Section 1031 Exchanges: Common Pitfalls”**

**“Competition and Confidentiality Issues”**

**“Price and Payment Obstacles”**

**“Representations and Warranties: Traps for the Unwary”**